



BIZX UNDERGRADUATE COURSE EQUIVALENCIES: UPDATED JANUARY 2017

Australia: Deakin University 24 Credit Points = 15 McMaster Units	
Course Name	McMaster Equivalent
Accounting for Decision Making	Commerce 3**3
Accounting for Planning and Control	Commerce 2AB3
Business Communication	Commerce 3MB3
Business Data Analysis	Commerce 3**3
Business Ethics	Commerce 2SB3
Business Finance	Commerce 3FA3
Consumer Behavior	Commerce 3MB3
Corporate Finance	Commerce 4FA3
Ethics & Financial Services	Commerce 4FC3
Financial Accounting	Commerce 2AA3
Financial Accounting 2	Commerce 3**3
International Business	Commerce 4SA3
International Finance	Commerce 3FC3
International Money	Commerce 3**3
Management	Commerce 3**3
Marketing Management	Commerce 3MC3
Money and Capital Markets	Commerce 4FD3
Organizational Behavior	Commerce 2BA3
Operations and Quality Management	Commerce 3QC3
Strategic Management	Commerce 3**3
Strategic Management Accounting	Commerce 2AB3
Australia: University of Adelaide 24 Credit Points = 15 McMaster Units	
Course Name	McMaster Equivalent
Corporate Finance	Commerce 3FA3
Corporate Finance Theory	Commerce 3FA3
International Finance III	Economics 3HO3
International Management III	Commerce 3**3
Legal Aspects of International Business III	Commerce 3**3

Managing Conflict and Change	Commerce 3**3
Market Research III	Commerce 3MA3
Marketing Communications	Commerce 3MC3
Market Strategy & Project III	Commerce 3MC3
Options, Futures & Risk Management III	Commerce 4FE3
Public Finance III	Economics 3CO3
Strategic thinking	Economics 3MO3

Australia: University of Newcastle
24 Credit Points = 15 McMaster Units

Course Name	McMaster Equivalent
Applied Marketing Management	Commerce 3MC3
Business Decision Making	Commerce 2QA3
Business Strategy	Commerce 4PA3
Business Venturing	Commerce 4SE3
Consumer Behavior	Commerce 3MB3
Corporate Finance	Commerce 3FA3
Cross-Cultural Management and Negotiations	Unspecified Elective 3**3
Elementary French 1	Unspecified Elective 3**3
Financial mathematics	Math 2K03
Fundamentals of Statistics	Commerce 3**3
Applied Statistics & Research Methods	Commerce 3**3
Global Trade and Finance	ECON 3HH3 - International Trade
Human Resource Management	Commerce 3BC3
International Business Issues & Cases	Commerce 4SA3
International Business Operations	Commerce 4SA3
Introduction to Aboriginal Studies	Indigenous Studies 1A03
Introduction to Digital Communication	Multimedia 1**3
Introduction to Wellness	Unspecified Elective 3**3
Investments	Commerce 4FE3
Leadership and Entrepreneurship	Commerce Elective
Managing Org Change	Commerce Elective
Music & Culture	Music 2II3
Portfolio Management	Commerce 4FF3
Society & Culture: A Sociological Introduction	Sociology 1A06
Society & Culture: A Sociological Introduction	Sociology 1**3
Strategic Marketing Management	Commerce 3MC3
Theory in International Business	Commerce 4SA3

Australia: University of Sydney
24 Credit Points = 15 McMaster Units

Course Name	McMaster Equivalent
Business in the Global Environment	Commerce 4SA3
Business Intelligence for managers	Commerce 3**3
Management Accounting A	Commerce 2AB3
Consumer Behavior	Commerce 3MB3
Consumer Services and Retailing	Commerce 4MF3
Foundations of Management	Commerce 3**3
International Business Strategy	Commerce 4SA3
LEADERSHIP IN ORGANISATIONS	Commerce 3**3
MANAGEMENT SCIENCE	Commerce 3QA3
Marketing Research	Commerce 3MA3
Marketing Strategy and Planning	Commerce 3MC3
New Products Marketing	Commerce 4MC3
Operations Management	Commerce 2OC3
Strategic Management	Commerce 3**3
INTERNATIONAL HUMAN RESOURCE MANAGEMENT	Commerce 2NC3
OPERATIONS MANAGEMENT	Commerce 4QA3
HR Strategies And Processes	Commerce 2BC3

Australia: University of Western Australia
24 Credit Points = 15 McMaster Units

Course Name	McMaster Equivalent
Advertising & Promotion	Commerce 3**3
Australian Society, Fact & Fantasies	Unspecified Elective 3**3
Corporate Financial Policy	Commerce 3FA3
Consumer Behavior	Commerce 3MB3
Consumer Survives & Retailing	Commerce 4MF3
Day of our Lives Gender in Australia	Unspecified Elective 3**3
Decision Making	Commerce 3**3
Earth & Environment: Dynamic Planet	Earth Science 3**3
Financial Analysis	Commerce 3FB3
Foundations of Electronic Commerce	Commerce 3**3
Health And Fitness	Unspecified Elective 3**3
History of Economic Ideas	Economics 3LL3
Human Resource Management	Commerce 3BC3
International Finance	Commerce 3FC3
International Management	Commerce 4SA3

International Marketing	Commerce 3MC3
International Trade	Economics 2D03
Investment Analysis	Commerce 3FB3
Looking North: Wild West	Unspecified Elective 3**3
Managing Organizational Change	Commerce 3S03
Marketing Management	Commerce 3**3
Marketing Research	Commerce 3MA3
Microeconomics: Policy & Application	ECON 2X03/2G03
Microeconomic Theory	Economics 2GG3
Operations & Supply Chain Strategy	Commerce 3QC3
Popular Music in a Global perspective	Music elective
Public Health and Health Care Systems	Health Age 2C03
Rise of the Global Economy	Economics 2D03
Small Business Management	commerce 3**3
Strategic Management	Commerce 4PA3
Work, Power & Society	Unspecified Elective 3**3

Australia: University of Wollongong
24 Credit Points = 15 McMaster Units

Course Name	McMaster Equivalent
Advanced Corporate Finance	Commerce 3FA3
Australian Studies, Cultures & Identities	Unspecified Elective 3**3
Consumer Behavior	Commerce 3MB3
Culture of Everyday Life	Unspecified Elective 3**3
Entrepreneurship	Commerce 3**3
Enterprise and Innovation	Commerce 3**3
Financial Accounting IIA	Commerce 2AA3
Financial Statement Analysis	Commerce 4FK3
Fixed Income Securities	Commerce 4FJ3
Foundations of Psychology B	Unspecified Elective 3**3
Human Growth, Nutrition & Exercise	KIN 1F03/LIFE SCI 2N03
Human Resource Management	Commerce 2BC3
Managing Human Resources	Commerce 3BC3
Mathematics for Business	Commerce 3QA3
Media art & Censorship	Unspecified Elective 3**3
International Business Management	Commerce 4SA3
International Marketing	Commerce 3**3
Intro to Sociology	Sociology 1**3
Introduction to Finance	Commerce 3**3

Introduction to Indigenous Australia	Unspecified Elective 3**3
Introduction to Marketing /Marketing Principles	Commerce 2MA3
Law, business & Society	Unspecified Elective 3**3
Management Accounting	Commerce 2AB3
Marketing Communications	Commerce 3MC3
Marketing Strategy	Commerce 3MC3
Mathematics for Business	Commerce 3QA3
Media, Ethics & Law	Unspecified Elective 3**3
Multivariate and Vector Calculus	Math 2XX3
Operations Management	Commerce 2OC3
Organizational Behavior	Commerce 2BA3
Organizational Structure and Design	Commerce Elective
Public Health- Current Issues and Their Determinants	Geography 2*03
Quantitative Analysis for Decision Making	Commerce 3QA3
Quantitative Methods II	Commerce 3QA3
Recruitment and Selection	Commerce 4BB3
Risk, Media and Communication	Communications 2**3
Strategic Management	Commerce 4PA3

China: Tsinghua University
30 ECTS credits = 15 McMaster units

Course Name	McMaster Equivalent
Financial Management	Commerce 4FA3
Financial Statement Analysis	Commerce 4FK3
Electronic Commerce	Commerce 4KH3
General Management	Commerce 3**3
International Business	Commerce 4SA3
Investment	Commerce 3**3

Denmark: Aarhus University
30 ECTS credits = 15 McMaster units

Course Name	McMaster Equivalent
Advanced Corporate Finance	Commerce 3**3
Advanced Corporate Finance	Commerce 3**3
Advanced Marketing (Master's Level)	Commerce 3MC3
Aspects of Denmark	Unspecified Elective 3**3
Business Intelligence	Commerce 3S03
Business Policy	Com 4PA3
Business Research Methods	Commerce 3**3

Corporate Finance	Commerce 3FA3
Corporate Finance	3FA3
Corporate Finance I and II	Commerce 3FA3 & 2FA3
Course in Danish for Foreign Students	Unspecified Elective 3**3
Cross Cultural Marketing	Commerce 3**3
Cultural and International Business	Commerce 4SA3
Cultural Perspectives	Unspecified Elective 3**3
Danish Business Law	Commerce 3**3
Doing Business in the U.S.	Commerce 3**3
Economics II	Economics 2HH3
Economics of Human Resources	Commerce 3**3
Emerging Economics & Economic Growth	Economics 3H03
EU Law	Commerce 3**3
Finance	Commerce 3**3
Finance	Commerce 3**3
Finance II	Commerce 3**3
Finance	Commerce 3**3
Global Transactions and Intercultural Competence (at Aarhus Summer University)	Commerce 4SA3
Globalizing your Business – How to Conquer the World? (at Aarhus Summer University)	Commerce 4SA3
Global Business	Commerce 4SA3
Green Industries	Economics 2J03
Industrial Marketing	Commerce 3MC3
Intercultural Communication	Unspecified Elective 3**3
International Business and Management IBAM	Commerce 3**3
International Business Law	Commerce 3**3
International Business Methods	Commerce 3**3
International Corporate Finance	Commerce 3FA3
International Corporate Finance	Commerce 3FC3
International Economics	Economics 3HH3
International Labor Markets	Economics 3D03
International Logistics	Commerce 3**3
International Management	Commerce 3**3
International Marketing	Commerce 3**3
International Marketing	Commerce 4SA3
International Marketing Communication	Commerce 3**3
International Marketing Seminar	Commerce 3MC3

International Organizations and Markets	Commerce 3**3
Labor markets: Economics and Policy	Economics 2D03
Labor Markets; Economics and Policy	Economics 3D03
Macro Economics	Economics 2H03
Management of Innovation	Commerce 4BK3
Management Science Models	Commerce 3QA3
Managerial Finance (Master's Level)	Commerce 3FA3
Managing New Product Development	Commerce 4MC3
Marketing	Commerce 3MC3
Marketing	Commerce 3MC3
Marketing & Consumer Behavior	Commerce 3MC3
Marketing Management	Commerce 3MC3
Media	Unspecified Elective 3**3
Natural Resources and Environmental Economics	Econ 2J03
Organizational Theory	Commerce 3S03
Organizational Theory & Design	Commerce 4BA3
Organizational Theory & Design	Commerce 4BA3
Project Management	Commerce 4QF3
Project Marketing and Systems Selling	Commerce 3**3
Project Evaluation and Sustainability	Commerce 3**3
Quantitative Economic Methods	Economics 3U03
Seminar in Marketing for International Students or Seminar in Marketing for BS(c)(B) Students	Commerce 3MC3
Social Marketing	Commerce 3**3
Strategic Management and Organization	Commerce 4PA3
Strategy	Commerce 4PA3
Sustainable Economics	Economics 2J03
The EU in a Global Market	Economics 2D03
The EU in the Global World	COMMERCE 4SA3
Total Quality Management	Commerce 4QG3
Total Quality Management, LEAN and Six Sigma	Commerce 3**3
Transition Economics	Economics 2C03 or 2D03
Understanding Japanese Society	Unspecified Elective 3**3
France: EDHEC Business School 30 ECTS credits = 15 McMaster units	
Course Name	McMaster Equivalent
Analysis of Risk and Performance	Commerce 3**3
Business Game: Global Challenge	Commerce 3**3

Brand Portfolio Management	Commerce 3**3
Business Game Capstone Global Business Simulation	Commerce 4PA3
Cloud Computing	Unspecified Elective 3**3
Corporate Finance and Asset Markets	Commerce 4FA3
Corporate Governance and Corporate Responsibility	Commerce 3**3
Corporate Law	Commerce 3**3
Corporate Social Responsibility	Commerce 3**3
Cost and Decision	Commerce 3**3
Counterfeiting: How to Tackle the Policy of your Brands	Commerce 3**3
Cultural France	Unspecified Elective 3**3
Developing Managerial Skills	Commerce 3S03
Developing Managerial Skills	COM 3S03
E/Merger & Acquisition Deals with PWC	Commerce 3**3
E/Micro Finance	Commerce 3**3
ERASMUS -FLE	Unspecified Elective 3**3
E/Theory of Financial Crisis	Commerce 3**3
Excel & VBA Programing	Commerce 3**3
Family Business	Commerce 4SA3
Financial Analysis and Reporting	Commerce 4FK3
Financial Institutions and Markets	Commerce 4FD3
Financial Law and Economics	Commerce 3**3
Financial Management I & II	Commerce 2FA3
Fixed Income	Commerce 4FJ3
French Attitudes towards Self and Nation	Political Science 2*03
French Semester 1, Beginner Level	FRENCH 1*3
French Semester 2	FRENCH 1*3
H.R. Management and Management Styles	Commerce 3**3
Information Systems and Operation Management	Commerce 3**3
Information System and Governance	Commerce 3**3
Information Systems & Operations Management	Commerce 2OC3
International Corporate Finance & Governance	Commerce 4FA3
International Economics	Unspecified Elective 3**3
Interpreting Macroeconomic Sign	Unspecified Elective 3**3
Introduction to European Law	Commerce 3**3
Introduction to Excel & VBA programing	Commerce 3**3
Introduction to Options, Futures & Derivatives	Commerce 3**3

Introduction to Operations Management	Commerce 3QC3
Introduction to Securitization	Commerce 3**3
Labor Law and Policy	Commerce 3**3
Legal Environment and Business Decision Making	Unspecified Elective 3**3
Luxury markets	Commerce 3MC3
Marketing	Commerce 3MC3
Marketing Management	Commerce 3MC3
Marketing Communication and Strategy	Commerce 3**3
Marketing of Financial Services	Commerce 3MC3
Options and Futures	Commerce 4FE3
Organizational Behavior	Commerce 3**3
Productions and Promotion Management	Commerce 4MC3
Researching France	Unspecified Elective 3**3
Strategic Marketing & Production and Promotion Management	Commerce 3MC3
Project Management	Unspecified Elective 3**3
Strategic Analysis (Market Management & Humanities) - Management Track	Commerce 4PA3
Strategic Management	Commerce 4PA3
Strategic Management : Principles And Practice	Commerce 4PA3
Strategic Options & Business Game : Mirage	Commerce 4PA3
Theory of Financial Crisis	Commerce 3**3
Topics in French Business	Commerce 3**3
Topics in French Business	Commerce 3**3

France: IESEG School of Management
30 ECTS credits = 15 McMaster units

Course Name	McMaster Equivalent
A-Z Of Entrepreneurship	Commerce 3**3
An International Comparison of Health Care	Unspecified Elective 3**3
Applied Optimization Methods for Management	Commerce 3**3
Arts (&lies) in Paris	Unspecified Elective 3**3
Banking and Financial Intermediaries	Commerce 3**3
Brands and Social Media	Commerce 3**3
British culture and civilization	Unspecified Elective 3**3
Business Ethics and Law	Commerce 3**3
Business Ethics in commerce	Commerce 3**3
Business Law	Commerce 4SD3
Business Strategy and Company Observation + Fundamentals of Strategy	Commerce 4PA3
Business Sustainable Development	Commerce 3**3

Career Development	Commerce 3**3
Chinese 1 + Chinese 2	Chinese 1Z06
Continuous Innovation + Group Decision Making and Analysis For Managers + Managing Knowledge Strategically	Commerce 3S03
Continuous Innovation	Commerce 3**3
Control in SME"S	Commerce 3**3
Corporate Finance	Commerce 3FA3
Corporate Finance	Com 3FA3
Corporate Finance	Com 4FA3
Creativity Management	Commerce 3**3
Culture d'Entreprise et Management	Commerce 4PA3 & Commerce 3**3
Doing Business in Latin America	Commerce 3**3
Efficiency and Benchmarking in Banking	Commerce 3**3
Emerging Markets and Country Risk Evaluation	Commerce 3**3
European Culture	Unspecified Elective 3**3
Excel Advance Usage	Commerce 3**3
European Business Culture	Commerce 3**3
Finance	Commerce 3**3
Finance d'entreprise	Commerce 3FA3
Financial Analysis	Commerce 3**3
Financial Markets	Commerce Elective
Financial Management	Commerce 3**3
Francais Semi Debutant 1	French 1*03
Francais Semi Debutant 2	French 2*03
French for Business + Intermediate French	French 1*03
Fundamentals of Strategy	Commerce 3**3
General Knowledge; European History	Unspecified Elective 3**3
Geopolitics in Asia: Risks & Opportunities	Unspecified Elective 3**3
Gestion des Ressources Humaines and Droit du Travail	Commerce 3BC3
Global Brand Management	Commerce 3**3
Group Decision Making and Analysis for Managers	Commerce 3**3
Human Resources Management and Labor Relations + Human Resources Development	Commerce 2BC3
Information Technology (world)	Unspecified Elective 3**3
International Business	COMM 4SA3
International Business	Commerce 4SA3
International Business & International Management	Commerce 4SA3
International Business Strategy	Commerce 4SA3
International communication	Unspecified Elective 3**3

International Economics	Unspecified Elective 3**3
International Finance and International Business	Commerce 4SA3
International Finance and International Business Ethics	Commerce 3**3
International Finance	Commerce 3**3
International Marketing Management + Global Brand Management +	Commerce 3**3
International Marketing Communication	Commerce 3**3
International Sales and Commercial Law	Commerce 4SD3
International Transportation, Shipping & Logistics	Commerce 3**3
Intro to Derivatives	Commerce 3**3
Introductions to Negotiation	Commerce 3**3
Introduction to Operations Management	Commerce 2OC3
Introduction to Operations Management	Commerce 2OC3
Introduction to Operations Management + Industrial Realities	Commerce 3**3
Introduction to Finance + Managerial Finance	Commerce 2FA3
Investment Analysis and Portfolio	Commerce 3FB3
IS Project Management	Commerce 3**3
Key Customer Relations Management	Commerce 3**3
M&A	Commerce Elective
Managerial Accounting: Financial Decision Tools	COMMERCE 4AA3
Management of Information Systems	Commerce 4KX3
Managing Change in Organizations	Commerce Elective
Managing Conflict through negotiation	Unspecified Elective 3**3
Managing Knowledge Strategically	Commerce Elective
Marketing Communication Strategy	Commerce Elective
Marketing Management	Commerce 2MA3
Marketing Management + Marketing Research	Commerce 3MC3
Marketing Management + International Marketing + Brands and Social Media	Commerce 3MC3
Marketing Management and Marketing Research	Commerce 3MC3
Marketing Relationship in a Digital Environment	Commerce 3**3
Mix of Marketing Courses	Commerce 3MC3
Mergers, Restructuring and Corporate Governance	Commerce 4FH3
Money & Capital Markets	Commerce 3**3
Operational Auditing	Commerce Elective
Operational Marketing	Commerce 3MC3
Operational Risk Management	Commerce 3**3
Options and & Futures 1 Hedging Strategies	Commerce 3**3
Options and & Futures II Pricing	Commerce 3**3

Operations Management	Commerce 3QA3
Operations Management: Industrial Realities	Commerce 3**3
Operations Management: Optimization Methods	Commerce 3**3
Organizational Theory & Design	Commerce 3**3
Organizational Vision & Identity	Commerce 3**3
Performance and Compensation	Commerce 3**3
Practical Negotiation Skills	Commerce 3**3
Product Management & Consumer Behavior	Commerce 3MC3
Professional Selling Skills and Personal Sales Per	Commerce 3**3
Program Information Systems Modules 1.1 and 4.9	Commerce 2QB3
Project Design And Innovation	Commerce 3**3
Retail Marketing Strategy	Commerce 3**3
Sales Techniques	Commerce 3**3
SAP for supply chain management	Commerce 3**3
Sport Marketing	Commerce 3**3
Social Marketing	Commerce 3**3
Strategic Analysis	Commerce 4PA3
Strategic Marketing and Management Flight Simulators	Commerce 3**3
Strategic Mgmt. and Culture d'Entreprise et Management	Commerce 4PA3 and Commerce 3**3
Sales Techniques	Commerce 4ME3
Team Management: How to Build a Dream Team	Unspecified Elective 3**3
Web Advertising	Commerce 4MH3
France: KEDGE Business School 30 ECTS credits = 15 McMaster units	
Course Name	McMaster Equivalent
Applying Leadership to Movies	Unspecified Elective 3**3
Authentic and Adaptable Manager	Commerce 3**3
Business Analytics	Commerce 3**3
Business In Intercultural Contexts	Commerce 3**3
Business Strategy	Commerce 4PA3
Buying and Selling in the Mediterranean	Commerce 4SA3
CATEGORY MANAGEMENT	Commerce 3**3
Commerce en Contexte Interculturel	Commerce 4SA3
Corporate Strategy	Commerce 4PA3
Corporate Social Responsibility	Commerce 3**3
Country Risks and Corporate Strategy	Commerce 3**3
Cross Cultural Management	Commerce 3**3

Data Management Information Systems (MIS)	Commerce 2KA3
E-Business	Commerce 3**3
Entrepreneurship	Commerce 4SE3
Entrepreneurship in Business	Commerce 4SE3
Ethics & Management	Commerce 3**3
European Logistics Management	Commerce 2KA3
Euro Mediterranean Management Approach	Commerce 3S03
Finance	Commerce 2FA3
Finance	Unspecified Elective 3**3
Financial Analysis	Commerce 3**3
French as a Foreign Language (Elementary)	French 1**3
From Consumer Tribes to Social Media: (R) Evolutions of Consumer Behavior and Marketing	Commerce 4MH3
Fundamentals in Finance	Commerce 2FA3
Global Strategy	Commerce 4PA3
Global Management Approach	Commerce 3S03
Globalized HRM	Commerce 3**3
Globalized Management	Commerce 3**3
Human Resource Management	Commerce 2BC3
Intercultural Management	Commerce 3**3
International Business	Commerce 4SA3
Intercultural Management	Commerce 3**3
International Marketing	Commerce 3MC3
International Marketing Cases	Commerce 3**3
International Finance	Commerce 3FC3
International Seminar from consumer tribes to Social Media ®evolutions of consumer Behaviour and Marketing	Commerce 3**3
International Management in a Global Context	Commerce 3**3
International Trade	Commerce 4SA3
Internationalization of SME's	Commerce 4SA3
Information Systems & Operations Management	COMMERCE 20C3
Intro to Finance	Commerce 2FA3
Introduction to Project Management	Commerce 4QF3
Investment and Financing Decisions	Commerce 3**3
Leadership	Commerce 3**3
Logistics	Commerce 3**3

Luxury Goods and Cosmetic Marketing	Commerce 3MC3
Macroeconomics Simulation Game	Unspecified Elective 3**3
Management Control and Operations	Commerce 3**3
Managing Change in Organizations	Commerce 3**3
Management Information Systems	Commerce 2KA3
Marketing B-CES	Commerce 3MC3
Marketing II	Commerce 3MC3
Marketing Communication	Commerce 3**3
Marketing Communication	Commerce 3**3
Marketing Control & Operations	Commerce 3QA3/ Commerce 2OC3
Marketing Management	Commerce 3**3
Marketing Strategy and Planning	Commerce 3MC3
Mergers Acquisitions & Corporate Restructuring	Commerce 4FH3
Modelling and Managing Projects	Commerce 3**3
New Management Practices	Commerce 3**3
Operational Logistics Management	Commerce 3QC3
Operations Management	Commerce 2OC3
Organizational Behavior	Commerce 2BA3
Predictions To Commercial Objectives	Commerce 3**3
Principles of Marketing	Commerce 3MC3
Professional Development	Commerce 3**3
Project Management	Commerce 4KF3
Project Management	Commerce 3**3
Social Entrepreneurship	Commerce 3**3
Strategic Behavior & Gaming Room	Commerce 4PA3
Supply Management & European Logistics Management	Commerce 2OC3
Sustainable Development	Commerce 3**3
Topics in French Business at EDHEC Business School	Commerce 4SA3
World Financial Markets	Commerce 3**3
France: Jean Moulin University Lyon 3 30 ECTS credits = 15 McMaster units	
Course Name	McMaster Equivalent
Aspects of Doing Business in Europe	Commerce 3**3
European Business Law	Commerce 3**3
Fondamentaux de la GRH	Commerce 2BC3
Francais Languag (SELF)	French 3**3

International Finance	Commerce 3**3
Introduction to French Culture and Civilization	Unspecified Elective 3**3
Introduction to Human Rights law	Unspecified Elective 3**3
Politique générale de l'entreprise and Management strategique	Commerce 4PA3
Pilotage de la chaîne logistique globale	Commerce 3**3
Politique et gestion financière & Private equity et	Com 3FA3

France: NEOMA Business School
30 ECTS credits = 15 McMaster units

Course Name	McMaster Equivalent
Brand Marketing	Commerce 3MC3
Comparative Law	Commerce 3**3
Corporate Finance 2	Commerce 3FA3
Critical thinking	Commerce 3**3
Doing business in Emerging Economics - Asias	Commerce 3**3
Financial analysis	Commerce 3**3
French for communication	Commerce 3**3
Fundamentals of Corporate Finance	Commerce 3**3
Fundamentals of Marketing	Commerce 3MC3
Global Human Resource Management	Commerce 3**3
International Business Development	Commerce 3**3
International Negotiation	Commerce 3**3
International Management	Commerce 4SA3
Introduction to Management	Commerce 3**3
introduction to financial Markets and Products	Commerce 3**3
Introduction to Operations Research	Commerce 3QA3
logistics	Commerce 3**3
Marketing and Social Networks	Commerce 3**3
Marketing Strategy	Commerce 3**3
Negotiations	Commerce 3**3
Purchasing, Procurement and Supply Chain Management	Commerce 4OD3
Strategic Management	Commerce 3**3
The Economics and Management of Sports	Commerce 3**3

Germany: WHU - Otto Beisheim School of Management
30 ECTS credit = 15 units

Course Name	McMaster Equivalent
Brand Management	Commerce 3**3
Business Ethics	Commerce 3**3
Developing Novel Business Models	Commerce 3**3

Distinct Questions of Family Firms	Commerce 3**3
Emotional Intelligence	Unspecified Elective 3**3
Entrepreneurial Opportunities and Business Models	Commerce 3**3
Energy systems and Climate Change	Unspecified Elective 3**3
Entrepreneurship	Commerce 3**3
European Economic Integration	Unspecified Elective 3**3
Fundamentals of Intellectual Property Rights	Unspecified Elective 3**3
German for Exchange Students	Unspecified Elective 3**3
Germany in Europe	Unspecified Elective 3**3
Global Supply Management	Commerce 3**3
Innovation Management	Commerce 3**3
International Accounting	Commerce 3**3
International Management	Commerce 3**3
International Marketing	Commerce 3**3
Introduction to Production and Service Operations	Commerce 3QC3
Introduction to Research academic writing	Unspecified Elective 3**3
Investment Banking	Commerce 3**3
Leadership in Practice	Commerce 3**3
Literature Seminar Managerial Decision Making	Commerce 3**3
Marketing Communication	Commerce 3**3
Marketing Management	Commerce 3MC3
Managerial Leadership	Commerce 3**3
Production and Service Operations Management	3QC3
Retail Marketing	4MF3
Seminar: Teamwork and Innovation	Commerce 3**3
Soft Values	Commerce 3**3
Spanish I, Beginners Group	Spanish 1**3
Strategic Organization and Leadership	Commerce 3**3
Strategic Management	Commerce 4PA3
Structured Problem Solving	Commerce 3**3

Hong Kong: City University of Hong Kong

Course Name	McMaster Equivalent
International Business	Commerce 4SA3
Strategy and Policy	Commerce 4PA3
Consumer Behavior	Commerce 3MB3
Security Analysis and Portfolio Management	Commerce 3FB3

Data Management	Commerce 3KD3
Financial Management	Commerce 2FA3
Macroeconomics for Business Strategy	Economics 2H03
Ireland: University of Limerick 30 credits (5 courses) = 15 units	
Course Name	McMaster Equivalent
Branding	Commerce 3**3
Capitalism and Industrial Society	History 1**3
Coaching and Science Performance 3	Unspecified Elective 3**3
Communications	Communication Studies 1**3
Contemporary Issues in the Global Economy	Unspecified Elective 3**3
Economics of Integration	Economics 2D03
Economics of Natural Resources	Economics 2J03
Entrepreneurship and Innovation	Commerce 3**3
Financial Economics	Economics 2I03
INTERNATIONAL MANAGEMENT	Commerce 4SA3
International Business	Commerce 3**3
International Economics	Economics 2D03
Interaction, Relationships and Networks	Commerce 4MD3
Intermediate Macroeconomics	Economics 2H03
Irish traditional Music	Unspecified Elective 3**3
Marketing Intelligence	Commerce 3MA3
Project Management	Commerce 4KF3
Strategic Management	Commerce 4PA3
Japan: Nagoya University 20 NUCB credits = 30 ECTS credits = 15 units	
Course Name	McMaster Equivalent
Behavioral Finance	Commerce 4FU3
Corporate Finance in Japan	COM 2FA3
Consumer Behavior	Commerce 3MB3
Global Marketing	Commerce 3MC3
Global Business Strategy	Commerce 3MC3
Global Logistics and Supply Chain Management	Commerce 4O13
Japan: Osaka University 32 credits= 24 units	
Course Name	McMaster Equivalent
International Trade	Economics 3HH3

Japan: Seinan Gakuin University
32 credits = 30 McMaster Units; 16 credits = 15 McMaster units

Course Name	McMaster Equivalent
Business Customs and Communications in Japan B	Commerce 4**3
Japanese Business Management B	Commerce 4**3
Traditional Japanese Sports B	Unspecified Elective 3**3
History of Japan A	Unspecified Elective 3**3
Intercultural Communication A	Unspecified Elective 3**3
Intro to Japanese Cinema A	Unspecified Elective 3**3
Japanese Economy A	Unspecified Elective 3**3
Traditional Japanese Sports A	Unspecified Elective 3**3

Mexico: Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM)
5 courses = 15 units

Course Name	McMaster Equivalent
Capital Financial Structures (Spanish)	Commerce 3FA3
Doing Business In Global Market Place	Commerce 4SA3
Doing Business in Mexico	Commerce 3**3
Industrial Relations (Spanish)	Commerce 3BC3
Information Systems	Commerce 2QB3
International Business Environment	Commerce 4SA3
International Business/ International Business Environment	Commerce 4SA3 and Commerce 3**3
International Market Research & International Negotiations	Commerce 3**3
Latino American Rhythms (1 credit)	Unspecified Elective 3**3
Mexican Cuisine and (1 credit)	Unspecified Elective 3**3
Mexican Dance and (1 credit)	Unspecified Elective 3**3
Operations Management (Spanish)	Commerce 3QC3
Production Management Systems II	Commerce 3QC3
Seminar on Business Operations	Commerce 3**3
Strategies of International Marketing	Commerce 3MC3

The Netherlands: Tilburg University
30 ECTs = 15 Units McMaster

Course Name	McMaster Equivalent
Accounting and Finance for Lawyers	Commerce 3**3
Brand Management	Commerce 3**3
Business Research	Commerce 3**3
Business Dynamics	Commerce 3**3
Business Law for IBA	Commerce 3**3

Business Research for IBA	Commerce 3**3
Business Networks & Inter-Organ Systems	Commerce 3**3
combinatorial optimization	Commerce 3QA3
Comparative Management	Commerce 4SA3
Consumer Behavior	Commerce 3MB3
Consumer Behavior and Marketing Action	Commerce 3MB3
Consumerism	Commerce 3MB3
Contemporary Sociological Theories	Unspecified Elective 3**3
Corporate Finance II	Commerce 3FA3
Corporate Social Responsibility	Commerce 3**3
Cultural Psychology for no-Psychology Students	Unspecified Elective 3**3
Decision Tools	Commerce 3**3
Development Economics	Unspecified Elective 3**3
Dutch Culture	Unspecified Elective 1**3
Dutch 1 for international Students	Unspecified Elective 1**3
Entrepreneurial Finance	Commerce 4F03
Environmental Law	Unspecified Elective 3**3
Exploring Online Consumer Communities	Commerce 4MH3
Finance and Development	Unspecified Elective 3**3
Finance 2	Commerce 3FA3
Human Resource Studies	Commerce 3BC3
Innovation and Change	Commerce 4BK3
Innovation & Technology Mgmt. for IBA	Commerce 3**3
Innovation, Organ & Entrepreneurship	Commerce 3**3
International Business Communication	Commerce 4SA3
International E-Business for BS	Commerce 4KH3
International Market Research	Commerce 3MA3
International Risk Management	Commerce 4FN3
International Trade for EBE- Trade Theory and Policy	Commerce 3**3
Introduction to Entrepreneurship	Commerce 3**3
Language, culture and identity	Unspecified Elective 3**3
Management 2	Commerce 4PA3
Management Science	Commerce 3**3
The Morality of Commercial Life	Unspecified Elective 3**3
Operations Management	Commerce 3QC3
Operations Research Methods	Commerce 3QA3
Organization Theory	Commerce 3**3

Philosophy of Economics & Economic Ethics for ECO	Unspecified Elective 3**3
Risk Management	Commerce 3**3
Social Media (BDM)	Commerce 4MH3
Spanish for Beginners	Unspecified Elective 3**3
Strategic Decision Making	Commerce 4PA3
Strategic Management	Commerce 4PA3
Systems Thinking & Modelling	Unspecified Elective 3**3
The Morality of Commercial Life	Com 2SB3
The world's legal system	Unspecified Elective 3**3

The Netherlands: University of Amsterdam
30 ECTs = 15 Units McMaster

Course Name	McMaster Equivalent
Development Economics	Economics 3T03
E-Business	Commerce 3**3
Entrepreneurship and Innovation	Commerce 3**3
Finance	Commerce 3FA3
International Money	Commerce 3FC3
International Trade for EBE- Trade Theory and Policy	Commerce 3**3
Labor Economics	Economics 2A03
Marketing Management	Commerce 3**3
Organizational Psychology	Unspecified Elective 3**3
Quantitative Research Methods	Commerce 3**3
Operations and Process Management	Commerce 3QC3
Strategic Management	Commerce 4PA3
Strategy and Organization	Commerce 3**3
Transition Economics	Economics 3**3

New Zealand: University of Auckland
120 Points = 30 units

Course Name	McMaster Equivalent
Buyer Behavior	Commerce 3MB3
Cities and Urbanism	Geography 2UI3
Communication Process	Commerce 3**3
Earth Environments and Resources	Geography 2EI3/Earth Sciences 2EI3
Environmental Economics	Economics 3W03
Environment, Science and Management	Environmental Sciences 2EI3
Foundations of Electronic Commerce	Commerce 3**3
Geography of the Natural Environment	Environmental Sciences 1G03
International Trade	Economics 3HH3

Introduction to GIS and Spatial Thinking	Geography 2GI3
Issues and Themes in Sociology	Sociology 1A06
Marketing Research	Commerce 3MA3
Marketing Strategy	Commerce 3MC3
Microeconomics	Economics 2G03/2X03
New Zealand and Asia	Unspecified Elective 3**3
Operations & Supply Chain	Commerce 3QC3
Performance Management and Reward Systems	Commerce 3**3
Population, Health & Society	Geography 2HI3
Processes in the Natural Environment	Earth Sciences 2GO3
Recruitment and Selection	Commerce 4BB3
Rise of the Global Economy	Economics 2D03
Special Topic – The Human Dimension of Disasters	Earth Sciences 2GG3
The Human Environment Problems and Change	Geography 1HB3
World Archaeology	Anthropology 1B03

New Zealand: Victoria University of Wellington
120 Points = 30 units

Course Name	McMaster Equivalent
Advanced Financial Accounting	Commerce 3**3
Advanced Management Accounting	Commerce 3**3
Buyer Behavior	Commerce 3MB3
Employee Recruitment & Selection	Commerce 4BB3
Financial Accounting	Commerce 2AA3
Human Resource Development	Commerce 4BI3
Management accounting & Law	Commerce 2AB3
Managing Human Resource & Industrial Relations	Commerce 3BC3
Marketing Management	Commerce 3MC3
Marketing Management	Commerce 3**3
Microeconomics	Economics 2X03
Decision Modelling For Managers	COM 3QA3
Marketing Management	Commerce 3**3

Norway: BI Norwegian Business School
30 ECTS = 15 units

Course Name	McMaster Equivalent
Financial Statements and Evaluation	Commerce 4FK3
Investment Analysis	Commerce 3FB3
BI Econometrics	Economics 3U03
Business Dynamics	Commerce 3**3
Business-to-Business Marketing	Commerce 4MD3
Consumer Behavior	Commerce 3MB3

Consumer Behavior	Commerce 3MB3
Corporate Environmental Management	Geography 3ER3
Corporate Finance (FIN 3512)	Commerce 3**3
Corporate Finance (EXC 3671)	Commerce 4FA3
Current Topics in Strategic Marketing	Commerce 3**3
Empirical Methods in Finance	Economics 3U03
Empirical Methods in Finance	Commerce 3**3
Financial Bubbles, crashes & Crises	Commerce 3**3
Financial Decision Making	Commerce 3FA3
Financial Methods	Commerce 3**3
Financial Strategy	Commerce 3FA3
Globalization	Commerce 4SA3 & Commerce 3**3
Information Management	Commerce 2QB3
Innovation and Entrepreneurship	Commerce 3**3
International Business	Commerce 4SA3
International Business	Commerce 3**3
International Business	Commerce 4SA3
International Cooperate Finance	Commerce 3FC3
International Economics	Economics 3HH3
International Finance	Commerce 3FC3
International Logistics	Commerce 3QC3
International Marketing	Commerce 4SA3
International Marketing	Commerce 3**3
International Marketing Strategy, Master of Marketing (4th year)	Commerce 3**3
International Negotiations	Commerce 3**3
Introduction to International Marketing	Commerce 3**3
Introduction to Public Relations	Commerce 3**3
Investment Analysis	Commerce 3FB3
Knowledge Management: Learning and Leadership in the Postindustrial Economy	Commerce 3**3
Logistics	Commerce 3QC3
Logistics Management	Commerce 3**3
Logistics and Marketing	Commerce 3**3
Macroeconomics and Financial Markets	Economics 3H03
Management Accounting & Budgeting	Commerce 2AB3
Market Planning & Product Planning	Commerce 3MC3
Market Planning & Strategy, (Bachelor of Marketing 3rd year)	Commerce 3MC3
Marketing Channels	Commerce 3**3

Marketing Management	Commerce 3MC3
Marketing Management	Commerce 3MC3
Media Economics	Unspecified Elective 3**3
No Name Given	Commerce 3MC3
Norwegian Culture and History	Unspecified Elective 3**3
Organization and Change	Commerce 3**3
Organization and Change	Commerce 2BK3
Organization and Leadership I	Commerce 3**3
Persuasion and Dialogue for Leaders	Commerce 3**3
Product Management	Commerce 4MC3
Product Management	Commerce 4MC3
Product and Marketing Planning	Commerce 3MC3
Project Management	Commerce 3**3
Project Management	commerce 4KF3
Real Estate Finance	Commerce 3**3
Scandinavian Management in an International and Comparative Perspective	Commerce 3**3
Service Marketing	Unspecified Elective 3**3
Services Marketing and Customer Loyalty	Commerce 3**3
Strategic Dynamics	Commerce 4PA3
Strategy – Applied Management	Commerce 4PA3
Strategy	Commerce 4PA3
Strategy	Commerce 4PA3
Strategy I	Commerce 4PA3
Tactical Marketing	Commerce 3MC3
The Firm	Unspecified Elective 3**3

Taiwan: National Chengchi University
15 credits = 15 units

Course Name	McMaster Equivalent
Accounting Principle 1	Commerce 3**3
Advanced English Oral Training: Movies and Film Making	Unspecified Elective 3**3
Advanced Mathematical Statistics	Commerce 3**3
Asian Business Environments	Commerce 3**3
Business Policy	Commerce 4PA3
Case Studies in Financial Management	Commerce 4FA3
Chinese Business in Global Perspectives	Commerce 3**3
Computer Software Application in Finance	Commerce 3**3
Cross-Straits Alliance	Commerce 3**3
Cross-Straits Political and Economic Relations	Commerce 3**3

Digital Media and E-Marketing	Commerce 4MH3
Derivate Markets and Futures and Options	Commerce 4FE3
Econometrics	Economics 3U03
Economics	Unspecified Elective 3**3
Electronic Commerce	Commerce 4QH3
Emerging Financial Markets	Commerce 3**3
eProcess Management and Enterprise	Commerce 4QH3
Financial Management	Commerce 3**3
Financial Markets or Financial Markets and Institutions	Commerce 4FD3
Fixed Income Securities	Commerce 4FJ3
Fundamental Accounting I	Unspecified Elective 3**3
Game Theory	Economics 3M03
High Technology Industries and Management in Taiwan	Commerce 4BK3
Human Resource Management	Commerce 3BC3
Human Resource Management	Commerce 3BC3
Human Resource Management for International Managers	Commerce 3**3
Information Resource Management and E-business	Commerce 2QB3
Intellectual Property Protection and Management	Commerce 3**3
International Business Management	Commerce 4SA3
International Investments	Commerce 3FC3
Investments	Commerce 3FB3
Management Science	Commerce 3QA3
Managerial Accounting	Commerce 2AB3
Marketing Management	Commerce 3MC3
Mathematics with Business Applications	Commerce 3**3
Money and Banking	Commerce 3**3
Movie and Finance	Commerce 3**3
Multivariate Analysis	Statistics 6M03
New Media Technology Civilization - East Asian and Western Perspectives	Commerce 3**3
Operations Research	Commerce 4QC3
Operation Management 305037-001	Commerce 3QC3
Portfolio Management and Risk Management	Commerce 3FB3
Practical Business Forecasting	Commerce 4FK3
Principles of Risk Management and Insurance	Commerce 3**3
Risk Management	Commerce 3**3

Simulation Modeling with Business Applications	Commerce 4QX3
Statistics (ETP)	Commerce 2QA3
Strategic Management	Commerce 4PA3
Singapore: Nanyang Technological Institute 4 courses = 15 units, 3 courses = 12 units	
Course Name	McMaster Equivalent
Advanced Corporate Finance	Commerce 3FA3
Business Law	Commerce 4SD3
Business Operations and Processes	Commerce 3QC3
Business Policy and Ethics	Commerce 4PA3
Chinese Language Level	Unspecified Elective 3**3
Company Law and Corporate Governance	Commerce 4SD3
Corporate Finance and Strategy	Commerce 3FA3
Cultural Intelligence in the Workplace	Commerce 3**3
Culture in Southeast Asia	Unspecified Elective 3**3
Data Management and Business Intelligence	Commerce 4KD3
Decision Tools for Managers	Commerce 3QA3
Environmental Economics	Economics 2J03
Ethics and Corporate Social Responsibility	Commerce 2SB3
Financial Management	Commerce 2FA3
Fundamentals of Business Law	Commerce 3**3
Fundamentals of Management	Com 3S03
Game Theory and Applications to Social Sciences	Econ 3M03
Global Market Strategy	Commerce 4SA3
Human Resource Management	Commerce 2BC3
Human Resource Management (phased out)	Commerce 2BC3
Industrial Organization	Econ 3S03
International Business	Commerce 4SA3
International Business Environment	Commerce 4SA3
International Monetary Economics	Econ 3H03
Investment Analysis and Portfolio Management	Commerce 3FB3
Japanese Language	Unspecified Elective 3**3
Leadership In the 21st Century	Commerce 3*
Management Decision Tools	Commerce 3QA3
Management of Financial Institutions	Commerce 4FD3
Managing Operations in Service & Manufacturing	Commerce 3QC3
Managing Operations in Service and Manufacturing	Commerce 3QC3
Marketing Channels	Commerce 4MF3

Marketing for 21 st century	Commerce 3MC3
Mastering Communication	Commerce Course
Operations and Quality Management	Commerce 3**3
Practical Ethics Thinking about right & wrong	Commerce 2SB3
Principles of Management	Commerce 3**3
Product and Pricing Management	Commerce 3**3
Production & Operations Management	Commerce 3QC3
Production & Pricing Management	Commerce 3**3
Production and Operations Mgmt. (phased out)	Commerce 3QC3
Service Operations Management	Commerce 3QC3
Society and Culture in Southeast Asia	Religious Studies 2TT3 or 3*03
Sociology of Food	Anthropology 2AN3/Sociology 2*03
Strategic Management	Commerce 4PA3
Strategic HR Management	Commerce 2BC3
Strategic Human Resource Management & Consulting	Commerce 2BC3

Singapore: National University of Singapore
4 courses = 15 units, 3 courses = 12 units

Course Name	McMaster Equivalent
Asian Business Environments is now Asia Pacific Business & Society	Commerce 4SA3
Asian Markets and Marketing Management	Commerce 3MC3
Business Policy & Strategy	Commerce 4PA3
Business Finance	Commerce 2FA3
Business Law	Commerce 4S3D
Consumer Behavior	Commerce 3MB3
Consumer Behavior	Commerce 3MB3
Corporate Accounting and Reporting	Commerce 3**3
Corporate Finance	Commerce 3FA3
Economic issues in the Developing World	Unspecified Elective 3**3
Financial Statement Analysis	Commerce 4FK3
Financial Markets	Commerce 3**3
Financial Management	Commerce 3FA3
Financial Risk Management	Commerce 4FN3
Fund Management	Commerce 3**3
German 1	German 1*03
German for Beginners I	German 1Z06
Global Marketing	Commerce 4SA3
Global Strategic Management	Commerce 3**3
Human Resource Mgt.	Commerce 2BC3 or 3BC3

International Financial Management	Commerce 3FC3
International Management	Commerce 3**3
Introduction to Optimization	Commerce 3**3
Investment Analysis	Commerce 3FB3
Labor Economics	Unspecified Elective 3**3
Language & Cognitive Psychology	Psych 3**3
Leadership & Ethics	Commerce 3**3
Linear Algebra I	MATH 1B03
Management and Organization	Commerce 2BA3
Macroeconomic Analysis II	Econ 2HH3
Management of Information Systems	Commerce 3**3
Management Science	Commerce 3QA3
Marketing	Commerce 3**3
Marketing Channels	Commerce 4MF3
Marketing Management	Commerce 3MC3
Marketing Research	Commerce 3MA3
New Venture Creation	Commerce 3**3
Negotiations and Bargaining	Unspecified Elective 3**3
Operations Management	Commerce 3QC3
Operations Management	Commerce 3QC3/4QA3
Operations Strategy (SIOSCM)	4OD3 Purchasing and Supply Management
Organizational Behavior	Commerce 3**3
Organizational EFFECTIVENESS	Commerce 3**3
Promotional Management	Commerce 3**3
Product and Brand Management	Commerce 4**3
Reading Film & Cultural Texts	THTR&FLM 2FA3
Services Marketing	Commerce 3**3
Service Operations Management	Commerce 3QC3
Social Cognition	Psych 3**3
Small Business Management	Commerce 4SE3
Strategic Management	Commerce 4PA3
Supply Chain Management	Commerce 4QX3
Topics in Finance and Banking: Options & Future	Commerce 4FE3
Topics in Information Systems: Internet for Business	Commerce 4QE3

Singapore: Singapore Management University
4 courses = 15 units, 3 courses = 12 units

Course Name	McMaster Equivalent
Analytical Skills	Commerce 3**3
Business Processes	Commerce 2OC3

Customer relationship management	Commerce 3**3
Consumer Behavior + Marketing Strategy	Commerce 3MC3
Consumer Behavior	Commerce 3**3
Corporate Finance	Commerce 3FA3
Creative thinking	Unspecified Elective 3**3
Current Issues in Business, Culture and Society	Commerce 3**3
Customer Processes	Commerce 3**3
Digital Marketing	Commerce 3**3
Design thinking and Innovation	Unspecified Elective 3**3
Economic Development in Asia	Economics 3T03
Enterprise Consulting	Commerce 4SE3
Enterprise Development	Commerce 4SE3
Entrepreneurial Management	Commerce 3**3
Environmental Science	Unspecified Elective 3**3
Exploring Asian Identities	Unspecified Elective 3**3
Family Business	Commerce 3**3
Financial Instruments, Institutions and Markets	Commerce 4FD3
Foundations in Corporation Communication	Commerce 3**3
Global Mega-trends	Unspecified Elective 3**3
Human Capital Management	Commerce 3BC3
International Business	Commerce 4SA3
Investment Banking	Commerce 3**3
Korean	Unspecified Elective 3**3
Leadership and Team Building	Commerce 3**3
Management Science or Quantitative Methods	Commerce 3QA3
Marketing Research	Commerce 3MA3
Marketing Strategy	Commerce 3**3
Mergers & Acquisitions	Commerce 4FH3
Operations Management	COM 20C3
Promotions Management + Marketing Strategy	Commerce 3MC3
Promotions Management	Commerce 3**3
Real Analysis	Unspecified Elective 3**3
Service Experience Design and Management	Unspecified Elective 3**3
Social media strategies	Unspecified Elective 3**3
Sociology of fads and fashion	Unspecified Elective 3**3
Strategy	Commerce 4PA3
Strategic brand management	Commerce 3**3
Sustainable Operations	Unspecified Elective 3**3
Special Topics in Arts and Culture Management (Arts & Culture)	Unspecified Elective 3**3

Strategic Brand Management	Commerce 3MC3
Urban Economics and Real Estate	Economics 3Y03
Spain: University of Barcelona 30 ECTS = 5 McMaster courses	
Course Name	McMaster Equivalent
International Business Management	Commerce 4SA3
International Marketing	Commerce 3**3
International Economic Organization	Unspecified Elective 3**3
Social Problems and Conflicts	Unspecified Elective 3**3
Sociological Theory II	Unspecified Elective 3**3
European Integration	Unspecified Elective 3**3
Strategic Marketing	Commerce 3MC3
UK: Lancaster University 12 credits = 12 McMaster units	
Course Name	McMaster Equivalent
Applied Economics	Economics 2D03
Crime and Social Life	Unspecified Elective 3**3
Entrepreneurs and Entrepreneurship	Commerce 4SE3
Gender, Sexuality and Society	Sociology 2Q06
Geographies of Health	Geography 2HI3
Introduction to Operations Management	Commerce 3QC3
Intermediate Macroeconomics I	Economics 2H03
Optimization	Commerce 3QA3
Strategic Management Simulation ('Airline')	Commerce 3**3
UK: University of Bristol 60 Credits = 30 ECTS = 15 Units at McMaster	
Course Name	McMaster Equivalent
Foundation of Econometric Theory	Economics 3U03
Contemporary International Relations	Unspecified Elective 3**3
Intermediate Economics 2	Economics 2**3
Introduction to public management	Commerce 3**3
Mourning: Discovering the world creating ourselves	Unspecified Elective 3**3
Management Science	Commerce 3QA3
Operations Management	Commerce 3**3
Public Management	Economics 2N03
Taxation	Economics 3C03
World in Crisis	Unspecified Elective 3**3
Advanced Corporate Finance & Corporate Finance (Two courses)	Commerce 3FA3

International Business Management	Commerce 4SA3
Marketing	Commerce 3**3
UK: University of Durham 60 Credits = 30 ECTS = 15 Units at McMaster	
Course Name	McMaster Equivalent
Marketing Principles	Commerce 2MA3
UK: University of Leeds 60 Credits = 30 ECTS = 15 Units at McMaster	
Course Name	McMaster Equivalent
Advanced Microeconomics	Economics 2GG3
Advanced Plus One-Year French	Unspecified Elective 3**3
Advertising and Promotional Management	Commerce 3**3
Arabic for Beginners	Unspecified Elective 3**3
Beginner Italian	Italian 1**3
Beginner's Italian	Italian 1**3
Beginner's Italian 1 and 2	Italian 1Z06
Beginners Spanish	Spanish 1**3
Business Economics	Economics 2D03/Economics 2X03
Business Finance 2	Commerce 2FA3 and 3FA3
Capital Market Theory	Commerce 3FB3
Career Development 2	Unspecified Elective 3**3
Company Organization	Commerce 2BA3
Computer Programing	Unspecified Elective 3**3
Consumer Behavior	Commerce 3**3
Contemporary Africa	Unspecified Elective 3**3
Contemporary Human Resource Management	Commerce 3**3
Corporate Finance	Commerce 4FG3
Corporate Governance	Commerce 3**3
Design Management: Design and Innovation	Commerce 4MC3
Diversity Management	Commerce 3**3
Economic Controversies	Unspecified Elective 2**3
Elementary Italian	Italian 2Z03
Exploring Animal Behavior	Unspecified Elective 3**3
Food Origins and Form	Unspecified Elective 3**3
Forensic Psychology	Psychology 1**3
Fundamentals of Operations Management	Commerce 2OC3
How Managers Make Decisions	Commerce 3**3
Identity, Difference and Inequalities	Unspecified Elective 3**3
Innovation and Creativity in Business	Commerce 3**3
International Banking and Finance 1	Commerce 3**3

International Trade	Commerce 3**3
International Business Finance	Commerce 3FC3
International Business Management	Commerce 4SA3
International Marketing	Commerce 3MC3
Introduction to Environmental Sustainability	Unspecified Elective 3**3
Introduction to Logic	Philosophy 2B03
Introduction to Sports Analytics	Unspecified Elective 3**3
Introductory Statistics for Management (I)	Commerce 2QA3
Introduction to Management Accounting	Commerce 2AB3
intermediate Microeconomics	ECON 2G03
Italian Language (ITAL 1010)	Italian 2Z03
Italian Language (ITAL 2015)	Italian 2ZZ3
Labor Economics	Economics 2A03
Leadership and Teams	Unspecified Elective 3**3
Madness and Murder	Health & Aging 3*3
Management Decision Making	Commerce 3**3
Managerial Accounting	Commerce 3**3
Mathematics for Business & Econ (LUBS 2185/ LUBS 2230)	Commerce 3QA3
Mathematics for Economics & Business 1 (LUBS 1260)	Commerce 3**3
Moral Philosophy	Philosophy 2F03
Origins and form	Unspecified Elective 3**3
Organization and Human Resource	Commerce 3BC3
Operations Management	Commerce 3QC3
Patterns and culture	Unspecified Elective 2**3
People in Organizations	Commerce 2BA3
Principles of Corporate Strategy	Commerce 4PA3
Principles of International Business	Commerce 4SA3
Social Networking for Enterprise	Commerce 3**3
Sports and Exercise Psychology	Unspecified Elective 3**3
Statistics of Business and Economics 2	Unspecified Elective 3**3
Statistics for Managers	Commerce 2QA3
The economics of unions	Economics 2T03
The Mind	Philosophy 1**3
The Political Economy of Work	Econ 2D03
Traditional Alcoholic Beverages	Unspecified Elective 3**3
Varieties of Religion in Modern African Society	Unspecified Elective 3**3

UK: University of Manchester
60 Credits = 30 ECTS = 15 Units at McMaster

Course Name	McMaster Equivalent
Advanced Corporate Finance	Commerce 3**3
Behavioral Finance	Commerce 4FU3
Business of Health Care	Commerce 3**3
Consumer Behavior	Commerce 3MB3
Corporate Control, Contracting and Governance	Commerce 3**3
Financial Analysis of Public Policy	Commerce 3**3
Financial Derivatives	Commerce 4FE3
Financial Engineering	Commerce 4FN3
Financial Markets and Institutions	Commerce 4FD3
Financial Statement Analysis	Commerce 4FK3
Fundamentals of Finance	Commerce 3**3
Global Contexts of Business and Management	Commerce 4SA3
Human Resource Management	Commerce 3BC3
Influence and Change in Organizations	Commerce 2BA3
International Business Environment	Commerce 4SA3
International Human Resource Management	Commerce 3**3
Introduction to Corporate Finance and Financial Instruments	Commerce 3**3
Investment Analysis	Commerce 3FB3
Leadership in Action	Unspecified Elective 3**3
Managing New Product Development	Commerce 4MC3
Marketing Research	Commerce 2MA3
Operations Management	Commerce 3MA3
Organizations and Employment	Commerce 3**3
Public Sector Management	Commerce 3QC3
Retail Marketing	Unspecified Elective 3**3
Services Marketing	Commerce 3**3
Strategic Marketing Management	Commerce 3MC3
Strategic Process Improvement	Commerce 3MC3
Strategic Supply Chain Management	Commerce 3**3
Strategy in Financial Context	Commerce 4PA3
Total Quality Management: Tools, Techniques and Systems	Commerce 4QG3
The Economics of Sport	Economics 2P03
Statistical Decisions for Management	Commerce 2QA3
Mass Communication and the Mass Media	Commerce 6**3
Managing Diversity	Unspecified Elective 3**3
International Employment Policy and Practice	Commerce 3**3
International Marketing	Commerce 3MC3
Creative Problem Solving	Commerce 2S03

UK: University of Sheffield
60 Credits = 30 ECTS = 15 Units at McMaster

Course Name	McMaster Equivalent
Introduction to Operations Management	Commerce 3QC3
Human Resource Management	Commerce 3BC3
Evaluation of Global Economy	Unspecified Elective 3**3
Economics of Education	Economics 2D03
Financial Derivatives	Commerce 3**3
Probability Modelling	Commerce 3**3

UK: University of Strathclyde
60 Credits = 30 ECTS = 15 Units at McMaster

Course Name	McMaster Equivalent
Advanced Employee Relations	Commerce 4BE3
Advanced Organizational Behavior	Commerce 3**3
Business Crimes	Commerce 3**3
Business Finance	Commerce 3**3
Employee Relations	Commerce 4BD3
Financial Analysis	Commerce 4FK3
Human Resources in the Global Economy	Commerce 3**3
International Trade and Development	Economics 3HH3
Management of Business Processes	Commerce 3**3
Managing Equality & Diversity	Commerce 3**3
Managing Organizations	Commerce 3**3
Marketing Research	Commerce 3MA3
Modelling and Managing Uncertainty in Operations	Commerce 3QC3 (7 ECTS)
Operations Strategy	Commerce 4PA3
Public International Law	Commerce 4SD3
Strategic Marketing	Commerce 3MC3
Strategic Marketing	Commerce 3MC3
Supply Chain Management	Commerce 3**3
Topics in Corporate finance	Commerce 4FA3 or Com 3**3
Tourist Behavior	Commerce 3**3
Treasury Management and International Finance	Commerce 3FC3
Understanding Change in Organization	Commerce 3**3
Work Psychology for Human Resource Management	Commerce 3**3

UK: Warwick University
60 CATS = 15 Units at McMaster

Course Name	McMaster Equivalent
Achieving Sustainability: Potentials & Barriers	Geography 3ER3
Business Law	Commerce 4SD3
Buyer Behavior	Commerce 3MB3
Comparative European Employment Relations	Commerce 4SA3
Derivatives & Financial Risk Management	Commerce 3**3
E-Business and value chains	Unspecified Elective 3**3
Entrepreneurship and Small Business	Commerce 4SE3
Equality & Diversity	Commerce 3**3
Ethical Issues	Commerce 2SB3
Issues & Social Responsibility in Contemporary Business	Commerce 3**3
Finance 1: Financial Markets	Commerce 3**3
Finance 2: Corporate Finance	Commerce 3FA3
Finance in New Ventures	Commerce 3**3
Financial Reporting 2	Commerce 3AB3
Financial Statement Analysis and Security Valuation	Commerce 4FK3
Foundations of Human Sociality and Cooperation	Commerce 3S03
Global Environment of Business	Commerce 4SA3
Improving Process Performance	Commerce 4BK3
Improving Process Performance	Commerce 3**3
The Industrial Economy: It's Global Shift	Economics 3**3
International and European Employment Relations	Commerce 3**3
International Business Strategy	Commerce 4SA3
International Financial Management	Commerce 3FC3
International Finance	Commerce 3FC3
International Macroeconomics	Economics 3HO3
International Marketing	Commerce 3MC3
International Trade	Economics 3HH3
Introduction to Greek and Roman History	Classics 1M03 or History 1M03
Investment Management	Commerce 3**3
Ireland 1848-1970	History 1**3 or 2**3 (Depending on method of assessment)
Management Simulation	No Credit Will Be Given
Managing Customer Service	Commerce 3MB3
Marketing Strategy	Commerce 3MC3
Markets, Marketing & Strategy	Commerce 3MC3
Operational Research for Strategic Planning	Commerce 4PA3

Operations Excellence	Commerce 3QC3
Principals of Finance 2	Commerce 3FA3
Project Management	Commerce 3**3
Quantitative Methods for Multivariate Analysis	Unspecified Elective 3**3
Quantitative Methods for Resource Management	Commerce 3QA3
The Industrial Economy: It's Global Shift	Economics 3**3
The Practice of Operational Research	Commerce 3QA3
The World Economy: History & Theory	Unspecified Elective 3**3
Topics in Development Economics	Economics 2D03
Comparative European Employment Relations	Commerce 4SA3
War and Economy in the twentieth Century	Economics 2**3