

Country/Institution	Host University Course	McMaster Course Equivalent
Denmark <u>Aarhus School of Business</u> <i>25 ECTs = 5 McMaster Courses</i>		
	24506: China, India and the Changing Structure of International Business	Elective
	4950: International Negotiations	B718
	12869: Strategic Collaboration Among Firms in Europe	Elective
	19876: The Economic Policies of the E.U.	Economics Elective
	1552: Consumer Behaviour	M732
	5345: Total Quality Management	O726
	22214: Open Economy Macroeconomics	E600
	The Economics of Human Resources	H600
	Time Series Analysis	Elective
	International Financial Accounting	Elective
Egypt <u>Alexandria University's Faculty of Commerce</u> <i>30 ECTs = 5 McMaster Courses</i>		
	EFI42009E: 2 Excel and VBA for Finance	F738
	MGS42015E-2: Strategic Management	P720
	MGS42018E-1: Innovation Management	M724
France <u>EDHEC Business School</u> <i>25 ECTs = 5 McMaster Courses</i>		
	701: Advanced Corporate Finance	F712
	Applied Contract Theory In Corporate Finance	Elective
	732: Behavioural Finance	F726
	804: Benchmarking & Process Management	
	252: Change Management	B716
	154: Compliance & Legal Performance	Elective
	155: Cracking Business Cases - Techniques & Capabilities	Elective
	Creativity & Innovation	Elective
	792 & 872: Entrepreneurship & Strategy and Financial Policy	P715
	760: Ethics and Corporate Governance	P700
	1348: ERASMUS -FLE	Elective
	1334: European Family Business	Elective
	Excel VBA	Elective
	158: Financial Accounting & Reporting	Elective
	787: Financial Analysis and Management of International Groups	F717
	Financial Communication	Elective
	792: Financial Entrepreneurship	F720
	Fixed Income Analysis & Risk Management	F723
	French Course	Elective
742: Information Systems & Project		

France <u>EDHEC Business</u> <u>School</u> <i>25 ECTs = 5 McMaster Courses</i>	Management	
	742+804: Information Systems & Project Management + Benchmarking & Process Management	K731
	811: Information Systems and Management Controls	K725
	International Accounting	Elective
	International Corporate Finance and Governance	F721
	820: International Economics	Elective
	International Finance and Risk Management	Elective
	1199: IT strategy	Elective
	787: Financial Analysis and Management of International Groups	F717
	840: Management Control Systems	Elective
	844: Measuring and Managing Performance	Elective
	1200: Operational Management & Performance	Elective
	848: Options Futures and Other Derivatives	F714
	849: Organizational Controls	M740, P745
	849: Organizational Controls	Elective
	850: Portfolio Management	F715
	851: Principles of Business Taxation	Elective
	853: Private Banking	Elective
	Private Equity and Venture Capital	V705/F724
	Process Management & Benchmarking	Elective
	860: Research Methodologies	Elective
	Researching France	Elective
	1198: Risk Management	Elective
	Social Media	Elective
	Strategy	Elective
	Strategy & Financial Policy	Elective
	1202: Strategic Leadership	Elective
	Strategic Cost Management	Elective
	Valuation & Real Options	Elective
	Values, Cooperation & Trust	Elective
France <u>NEOMA Business</u> <u>School</u> <i>25 ECTs = 5 McMaster Courses</i>	EFI 42012E: Advanced European Economics	Commerce Elective
	EFI 42011E: Approaches to Financial Management in the E.U	A750
	Business Game	Commerce Elective
	MGS 42009E: Corporate Strategy	Marketing Elective
	Cross Cultural Management	Commerce Elective

<p style="text-align: center;">France <u>NEOMA Business</u> <u>School</u> <i>25 ECTs = 5 McMaster Courses</i></p>	EFI42009E-2: Excel & VBA for finance	F738
	MGS42018E-1: Innovation management	M724
	OIC 42009E: Logistics in Europe	O725
	MKG 42003E: Markets and Marketing in the E.U	Marketing Elective
	MGS42015E-2: Strategic Management	P720
	The European Union: Challenges for the Future	Commerce Elective
<p style="text-align: center;">France <u>KEDGE Business</u> <u>School</u> <i>25 ECTs = 5 McMaster Courses</i></p>	M-ESC-5-05-70-05-E: Advanced Multifunctional Finance	F716
	M-ESC-5-02-61-01-E: Business To business Marketing-Building Relationships In Industrial Networks	M712
	M-ESC-5-02-63-01-E: Buying and selling in Mediterranean countries	Elective
	Branding Strategies	Marketing Elective
	252: Change Management	B716
	Citizen consumer	Marketing Elective
	Complexity And Networking Economy	Elective
	M-ESC-5-02-35-07-E: Consumer Behavior	M732
	Consumer Satisfaction	M732
	Coop. sustainability & value – based management	No
	M-ESC-5-03-22-12-E: Cross cultural negotiations	B712
	M-ESC-5-05-43-07-E: Country Risk & Corporate Strategy	F716
	Customer Relationship Management	Marketing Elective
	Global Strategy	no
	M-ESC-5-06-61-02-E: Globalized Management	I731
	M-ESC-5-03-41-01-E: Good Governance or Corruption	P745
	M-ESC-4-06-99-07-E: Innovation and Entrepreneurship	B730.
	M-ESC-4-06-99-07-E: Innovation & Entrepreneurship	P715
	Innovation Strategy of Competitive Companies	P724
	M-ESC-5-02-32-03-E : International Marketing	M713
	Intercultural Management	I731
	M-ESC-5-07-99-08-E: International Business Law in a global Context	P722
	International Human Resource	no
	International Marketing	M713

<p style="text-align: center;">France <u>KEDGE Business School</u> 25 ECTs = 5 McMaster Courses</p>	Japanese Management	I732
	Knowledge management	P727
	M-ESC-5-03-21-05-E: Leadership & Sustainable Performance	Elective
	Language	Elective
	M-ESC-5-02-70-04-E: Luxury and Cosmetics Marketing	M740
	Managing Foreign Exchange Risk	Elective
	M-ESC-5-02-15-01-E: Management of Services Innovation	B730
	M-ESC-5-02-70-27-E: Market Decision Making	elective
	M-ESC-5-02-70-10-E: Marketing Strategy & Planning	M732
	Mergers, Acquisitions and Corporate Reconstructing	F721
	Multicultural Marketing Communication	Marketing Elective
	Sales Management	Marketing Elective
	Short Term Financing Decisions	
	M-ESC-5-06-11-02-E: Social Entrepreneurship/Innovation and Entrepreneurship	P715
	M-ESC-5-03-15-01-E: Starting Knowledge Management	P727
	Strategy In The Global Context	Marketing Elective
	Supply Chain Management	K734/O734
	M-ESC-5-06-55-04-E: Strategic Business Relationships	M721
	World Financial Markets & Institutions	F711
	<p style="text-align: center;">France <u>IESEG School of Management</u> 25 ECTs = 5 McMaster Courses</p>	OPSM-A-FI21UE: Total Quality Management
<p style="text-align: center;">Germany <u>WHU - Otto Beisheim School of Management</u> 21 ECTs = 5 McMaster Courses</p>	Advanced Corporate Strategy	P720
	Advanced Entrepreneurship	P715
	Advanced Organization	P720
	Asset Management	F713
	Brand and Price Management	M740
	Business to Business Marketing	M721
	Communication and Advertisement Management	M727
	Consumer Behavior & Marketing Communication	M727
	Entrepreneurship	P715
	Financial Statement Analysis and Equity	F717 (A750)

<p style="text-align: center;">Germany WHU - Otto Beisheim School of Management <i>21 ECTs = 5 McMaster</i> <i>Courses</i></p>	Valuation	
	Innovation Management	M724
	Investment Banking	F721
	Logistics and Supply Chain Management	O734
	Master of Business Administration	M724
	Negotiations	B712
	Risk Management in Corporate and Financial Institutions	F733
	Strategic Intellectual Capital Management (Innovation)	P737
	Strategic Sourcing	O718
	Strategic Technology Management	B730
	Strategy Processes	P720
	Theories of Entrepreneurship	elective
<p style="text-align: center;">India Indian Institute of Management <i>1 credit = 1 McMaster</i> <i>course</i></p>	MR 2420: Retail Management (½ credit)	½ of an Elective
	OM 2510: Enterprise Resource Planning Systems	K725
	FN 2309: Management of Financial Services	Finance Elective
	GM 28080: Philosophy of Management (½ credit)	½ of an Elective
	Financial Statements Reporting and Analysis	A750
	Quantitative Applications in Finance	½ of F710
	Operations Strategy	O600
	Applied Theory in Strategy and Competition	P720
	BS 2014: Organization Issues In New Ventures	Elective
	Investment Analysis and Portfolio Management	F715
	Financial Derivatives and Risk Management	F714
	Commercial Bank Management	F711
	Mergers and Acquisitions	F721
	Project Management	K731
	Business Intelligence and Data Mining	K723
	Private Equity	F713
	International Finance	F716
	Leadership Discovery	B715
	Business, Governance and Society	M758
	Customer Relationship Management	M736
	Product Brand Management	M724
	Economics of Regulation	Elective

India <u>Indian Institute of Management</u> <i>1 credit = 1 McMaster course</i>	Brand Management	M740
Mexico <u>Instituto Tecnológico Y de Estudios Superiores de Monterrey (ITESM)</u>	GA 00427: International Marketing	Elective
	GA 503: Measurement and appraisal of political risk and international marketing in Latin America	Marketing Elective
	GA 00515: Modern Organizations for Technological Development	B730
	GA 5031: Special Issues of Corporate Finance in Latin America 1 and 2	Finance Elective
	Ni 00213: International Marketing	M713
	GA 00935: Firma Competitiveness and International Development in emerging Nations	Marketing Elective
	GA 00347: Cross-Cultural Management	Elective
	GA 00340: Political Risk Analysis	Elective
	GA 00961: Doing Business in Mexico	Elective
	GA 5078: Venture Capital	F724/V705
	GA 00244: International Financial Management	F716
Norway <u>BI Norwegian School of Business</u> <i>30 ECTs = 5 McMaster Courses</i>	GRA 6427: Advanced Topics in International Marketing	M713
	GRA 6038: Applied Business Ethics	Commerce Elective
	GRA6210: Business Analysis and Valuation using Financial statements	F718 or V700
	GRA 4145: Brand Management	M740
	GRA 5916: Core Concepts in Political Economy	P700
	GRA6833: Corporate & Global Strategies	Commerce Elective
	GRA2425: Change Management	B716
	GRA 6535: Derivatives	F714
	GRA5912: European Union Policies: EU Institutions & the single Market	Commerce Elective
	GRA 6530: Financial Econometrics	F710
	GRA 6539: Fixed Income Securities	F723
	GRA 6427: Globalization and Marketing	M713
	GRA 3139: Innovation and Entrepreneurship	P715
	GRA6434: International Consumer Behavior	Commerce Elective
	GRA 6426: International Marketing Management	M713
	GRA 5914: International Political	P700

<p style="text-align: center;"> Norway BI Norwegian School of Business <i>30 ECTs = 5 McMaster Courses</i> </p>	Economy and World Trade	
	GRA 6832: Interorganizational Strategies	P720
	GRA2204 : Judgment & Decision Making in Organizations	Commerce Elective
	GRA 3158: Leadership and Strategies for Innovation and Entrepreneurship	M724
	GRA 2239: Leadership in Organizations	B718
	GRA 6437 : Marketing Research and Multivariate Analysis	M731
	GRA 6645: MIS Research Topics	K718
	GRA 6825: Technology Strategy	
<p style="text-align: center;"> Singapore National University of Singapore <i>20 Credits = 5 McMaster courses</i> </p>	BMA5002: Analytics for Managers	K723
	BMA5112: Asia Business Environment	I732
	BMA5112: Asia Pacific Business	I732
	BMA5534: Banking and Financial Intermediation	F711
	MBA 5511: Channel Management and Pricing	Elective
	MBA5502: Consumer Behaviour	M732
	BMA5013: Corporate Strategy	P720
	BMA5523: Customer Relationship Management	M732
	BMA5314A: Entrepreneurial Finance	F720
	BMA5404: Entrepreneurship and Innovation	P715
	BMA 5303: Financial Statement Analysis	M750
	BMA5504: Global Marketing	M713
	BMA 5104: Global Strategic Management	I731 or P720
	BMA 5306: Financial Markets	Elective
	BMA 5101: Industry &Competitive Analysis	Elective
	BMA5011: International & Macroeconomics	Elective
	MBA 5301: International Financial Management	F716
	BMA 5302: Investment Analysis & Management	F713
	BMA 5016: Leadership In Organizations	B718
	MBA5011: Macro & International Economics	elective
	BMA 5251: Management of Technology Innovation	B730
	MBA 5311: Managing Credit Data	Elective
	BMA 5414: Managing the China Venture	I731

<p style="text-align: center;">Singapore <u>National University of</u> <u>Singapore</u> <i>20 Credits = 5 McMaster</i> <i>courses</i></p>	BMA 5009: Marketing Management	M600
	BMA 5111: Microeconomics of competition	I731
	MBA 5406: Negotiation, Mediation, and Conflict Resolution	Elective
	BMA 5406: Negotiation, Mediation and Conflict Resolution	B712
	BMA 5506: Product and Brand Management	M724
	MBA 5503: Promotional Management	M727
	BMA 5509: Seminars in Marketing: Marketing Strategy Game theory	M600/M734
	BMA 5271: Supply Chain Management	O734
	BMA 5252: Technology Strategy	B730
	BMA5108: Technopreneurship	K724/P715
<p style="text-align: center;">Singapore <u>Nanyang Technological</u> <u>University</u></p>	B6252: Financial Statement Analysis	A750
<p style="text-align: center;">China <u>National Chengchi</u> <u>University's College of</u> <u>Commerce</u></p>	B2B E-Comm Strategies	K724
	Business Quantitative Methods	Q600/F710
	Marketing Management	M732/M721
	International Investments	F716
	Graduate Investments	F713
	International Insurance & Risk Management	F713/F722
	Insurance Economics Seminar	Finance Elective
	Empirical Studies on International Finance	F716
	Macroeconomic Theory	I731
	Advanced Topics on International Economic Laws II	P700/I731/E714
	Management Information Systems	K603
	Advanced Mathematical Statistics	F710
	Investment Decisions and Management	F713
	Special Topic: Insurance Theory	F715
	Emerging Financial Markets	F716
	Human Resource Management for International Business	H722
	Marketing	M713
	Strategic Management	P727/P720
	Practical Business Project	P741